

Julian,

Hope you're doing great and still slaying dragons in Business Development! In light of the recent Tornado events in the Tennessee area, I wanted to virtually introduce you to Kyle Herring and Brandon Lewis of Strategic Claims Consultants. I heard associations in your region are battling with insurance companies and thought it'd be beneficial to make this introduction.

Kyle and Brandon are experts in insurance claims adjusting. I am currently working with them on two of my properties in Mexico Beach Florida that was DESTROYED by Hurricane Michael. Both properties are also working with LHR and are approximately \$2 million dollars short in monies to rebuild. With Kyle and Brandon's efforts, both properties are able to pursue additional monies from their insurance carriers and can rebuilt without exorbitantly special assessing unit owners.

I seldom do this, but for any of the Tennessee Associations needing a sharp and serious claim adjusting team - call Strategic Claims, they've done good for our team here in Florida. Call me if you need more info - <u>754.244.1004</u>.

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